



8 NOVEMBER 2016 9AM - 5PM MANDARIN ORCHARD SINGAPORE

### **EXPERT SPEAKERS INCLUDE**



HOWARD S. **BROOKE** Assistant General Counsel, Asian **Development Bank** 



ADOLFO DINDO ABUEG Co-Head of Project Finance, Asia-Pacific, Korea Development Bank



**LUCA TONELLO** Deputy General Manager and Head of Project Finance, Investment Banking Asia, Sumitomo Mitsui Banking Corporation (SMBC)



KIYOSHI NISHIMURA Chief Executive Officer, CGIF



JEROME ORTIZ Director Project and Export Finance, Standard **Chartered Bank** 



MARK RATHBONE Asia-Pacific Capital Projects & Infrastructure Leader, PwC



**RAY TAY** Vice-President and Senior Analyst, Project and Infrastructure Finance, Moody's



**CLIVE KERNER** Chief Executive Officer, **Clifford Capital** 



**IFREMY SAW** General Counsel, InfraCo Asia



MITESH PATEL Managing Director, **Black & Veatch** 



STANLEY PARK **Managing Director** and Head of Legal, Asia-Pacific, Scotiabank



**SAMANTHA CAMPBELL** Partner, Hogan Lovells



**ALEX WONG** Partner, Hogan Lovells Lee & Lee



MINERVA LAU Asia-Pacific Editor,

Engagement and investment in the Southeast Asia project finance region remain abundant. From 2014 to 2015, project finance in the region grew an estimated 14%, to the \$70 billion USD range. Nevertheless, the infrastructure funding gap in the region is projected to reach \$3-8 billion USD by 2020. This creates great space for key players and alternative financing to step up to the potential and opportunities in the ASEAN project finance market.

To improve on ASEAN connectivity through infrastructure and project financing - there remain challenges that need to be addressed. How do project finance players respond to geopolitical risk and events? How should regulatory developments such as the Basel III requirements be addressed? What are the key steps needed to improve project bankability and project risk assessments? How can the varied actors in the project finance market effectively mobilize private capital and alternative methods of financing? What are the key sectors and new pipelines in the region? Join us at the as we bring together industry experts and key players - borrowers, lenders, project sponsors, legal counsel and project lawyers to discuss innovative ways forward and the future of project finance in the region.

ACCREDITED CPD **ACTIVITY** 

6 Public CPD points Practice Area: Corporate/Commercial Training Level: General

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For the full speaker line-up or for more information about the event, please visit

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09:00am

**Chairperson's Opening Remarks** 

### 09:10am

### Southeast Asia Project Finance Market: Key Trends and Developments

- Drivers of growth for ASEAN connectivity
- Future of SEA project finance: infrastructure financing and methods of financing
- Geopolitical, regulatory and market developments
- New pipelines in the region: industries/ sectors to watch out for

#### Speaker

ADOLFO DINDO ABUEG, Co-Head of Project Finance, Asia-Pacific, Korea Development Bank

### 09:30am

#### Assessment of ASEAN's Power Market

- Opportunities and developments in ASEAN's power and energy markets: Vietnam, Indonesia, Myanmar and the Philippines
- · Evolving sources of financing

#### **Speakers**

SAMANTHA CAMPBELL, Partner, Hogan Lovells

ALEX WONG, Partner, Hogan Lovells Lee & Lee

### 10:30am

### Spotlight: ASEAN Infrastructure Funding

- Approaches to infrastructure funding: project finance, PPP's, mobilizing private capital and alternative methods of financing
- PPP's: infrastructure laws/regulation and contracts, administration, disputeresolution mechanisms and judicial capacity, international commitments, reach of state (PRC), macroeconomic/ fiscal sustainability
  - Emerging use in PH, TH, VN and Malaysia
- Key developments of the AEC, AIF and AIIB: the multilateral's role in project preparation
- Improving project bankability and project risk assessments
  - Risks to consider: geopolitical, environmental, regulatory, tax/ currency, judicial, corruption/market distortions and more
- Sectors to watch: transportation and energy
- Markets to consider: Manila's debt market, Vietnam's AIF funding, delays in Thailand's power projects

### **Speakers**

JEROME ORTIZ, Director Project and Export Finance, Standard Chartered Bank MARK RATHBONE, Asia-Pacific Capital Projects & Infrastructure Leader, PwC MITESH PATEL, Managing Director, Black & Veatch

MINERVA LAU, Asia-Pacific Editor, PFI (Moderator)

### 11:10am

**Morning Networking Break** 

#### 11:30am

# Project Bonds Case Study: ADB Tiwi and MakBan Geothermal Power Green Bonds Project

- Issuance of the first climate bond in Asia-Pacific
- Credit-enhanced project bonds: alternative to bank financing

#### Speakers

HOWARD S. BROOKE, Assistant General Counsel, Asian Development Bank FREDERIC THOMAS, Senior Investment Specialist, Asian Development Bank

### 12:00pm

### Realizing Project Bonds in Southeast Asia

- Cost/Benefit analysis of project bonds: risks, challenges, comparison to other methods of financing
- Attracting investors for project bonds: credit enhancement alternatives, sound regulatory frameworks, tax neutrality and more
- Project bonds in renewable energy space
- Learning from the successes of other regions

### **Speakers**

KIYOSHI NISHIMURA, Chief Executive Officer, CGIF

RAY TAY, Vice-President and Senior Analyst, Project and Infrastructure Finance, Moody's

### 12:30pm

### Lunch Break

### 1:30pm

### The Regulatory Landscape

- Key regulatory developments and implications for project finance actors
- Managing currency volatility and risk: currency convertibility, local currency bond markets
- Role of Export-Credit Agencies (ECA's) in project finance
  - How accessible is ECA-backed financing in Southeast Asia, and what is needed to access it?
- Infrastructure debt as new asset class for institutional investors
- Financing in non-credit worthy regimes

### Speakers

Clifford Capital

LUCA TONELLO, Deputy General Manager and Head of Project Finance, Investment Banking Asia, SMBC CLIVE KERNER, Chief Executive Officer,

#### 2:30pm

### **Progress in Indonesia**

- Indonesia's large infrastructure deficit: capacity of government/SOE's to address the deficit, and mobilization of PPP's and private-sector capital
  - Jokowi's national policies for infrastructure improvement: new SOE budget, fuel subsidy cuts
- Energy market in Indonesia: significant case studies
  - PT Sarulla Geothermal Power Plant, Donggi-Serono, Pertamina and more
- New development banks in the pipeline: Islamic Infrastructure Bank and PT Sarana Multi Infrastruktur-supported bank

#### **Speakers**

EDWIN SYAHRUZAD, Director, PT Sarana Multi Infrastruktur AGUNG WIRYAWAN, Director, PwC HAROLD TJIPTADJAJA, Managing Director and Chief Investment Officer, PT Indonesia Infrastructure Finance

### 3:10pm

### **Prospects for Myanmar**

- Macro Economic Trends and key opportunities and growth sectors in Myanmar
- Market entry related issues: risks, drivers, etc
- Key projects and initiatives: success stories in Myanmar

### **Speaker**

SANJAY SINGH, Vice-President, Business and Financial Services, Frost & Sullivan

### 3:40pm

### **Afternoon Networking Break**

### 4:10pm

## A Legal Perspective on Project Finance in Southeast Asia

- Key trends and implications for the legal market in project finance industry
- In-house perspective: talking to legal counsel of projects owners/sponsors
- Best practices for the project finance lawyer: risk and due diligence analysis, project bankability, contract enforceability and breach of contract risks

### **Speakers**

JEREMY SAW, General Counsel, InfraCo Asia

STANLEY PARK, Managing Director and Head of Legal, Asia-Pacific, Scotiabank

### 4:50pm

### Chairperson's Closing Remarks

### 5:00pm

### **End of Conference**