

ASIAN LEGAL BUSINESS ASEAN CROSS-BORDER M&A FORUM

21 SEPTEMBER 2017 - SINGAPORE

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Time	Agenda
8.30am	Registration.
9.00am	<p>Panel: Current M&A Market Trends. (60mins)</p> <ul style="list-style-type: none"> • Top trends you need to keep an eye on. • How these trends impact various sectors. • Country-specific risks to consider. <p>Moderators Noor Meurling, Senior Foreign Legal Consultant , Dewi Negara Fachri & Partners (in association with Hogan Lovells).</p> <p>Panelists Swetha Vijay, Director, ComCap LLC. Colin Goh, Vice-President, Group Strategy & Business Development (M&A), Certis CISCO Singapore. (invited) Darrell Chan, Vice President & Regional Counsel, Head of APAC Legal, Discovery Networks Asia Pacific. Vivek Chhabra, Head Of M&A, F&N Ltd. Brian Loo, Head of Mergers And Acquisitions, SMBC Nikko Securities (Singapore) Pte. Ltd.</p>
10.00am	<p>Commonly-Litigated Points. (60mins)</p> <ul style="list-style-type: none"> • Traps for the unwary. • Getting the drafting right. • Effective dispute resolution clauses. <p>Kent Phillips, Partner, Singapore – Hogan Lovells Lee & Lee. Mark Cooper, Partner, Singapore – Hogan Lovells Lee & Lee.</p>
11.00am	Refreshment Break. (30mins)
11.30am	<p>Presentation: Accelerating The Due Diligence Assessment In An M&A: A Risk-Based Approach. (60mins)</p> <ul style="list-style-type: none"> • Preparing your due diligence team for success. <ul style="list-style-type: none"> • Standardising processes, identifying function leaders, developing transaction governance and decision criteria. • What are the key considerations when conducting due diligence in SE Asia/Asia. • How to identify critically important deal issues specific to your business. • Ideas on getting the right level of analysis that results in actionable insights. <p>Cheng Soon Keong, Director, Advisory, BDO Singapore.</p>

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1.00pm	Interactive Networking Luncheon. (60mins)
2.00pm	<p>Presentation: Achieving A Fair Value For Your Deals. (60mins)</p> <ul style="list-style-type: none"> • Defining the standard of value. • Value drivers in a M&A. <ul style="list-style-type: none"> • Impact of synergies. • Gaining access to strategic assets. • Financial strength of target. • Determining the appropriate valuation approach. • Challenges commonly encountered. <p>Andre Toh, Partner, Valuation & Business Modelling, Asean Valuation & Business Modelling Leader, EY.</p>
3.00pm	<p>Panel: Best Practices For Successful Integration – A Survival Guide. (60mins)</p> <ul style="list-style-type: none"> • Common integration mistakes and their consequences. • Practical ideas on how to deal with employment issues (including the harmonisation of compensation and benefits). • Dealing with cross border compliance obligations. • Insights into managing sensitive data. • Guidance on how to achieve the optimal pace of integration. <p>Moderator Gavin Ingram, General Counsel Asia Pacific and Vice President Strategic Planning, Global Blue.</p> <p>Panelists Cheng Soon Keong, Director, Advisory, BDO Singapore. Dag Ove Solsvik, Legal Counsel/Advokat, Head of DNV GL Group Legal, Region Middle East, Asia & Pacific, DNV GL - Group Legal – Singapore. Jiongting Lim, Vice President, Corporate Finance and M&A, J.P. Morgan. (invited) Carl Hollingsworth, Head of Legal, IP / Brand and Senior Group Legal Counsel, M&A / Corporate at Standard Chartered Bank. (invited) Ryan Tan, Vice President, M&A and Corporate Strategic Planning, StarHub. (invited) Hemant Sharma, General Counsel and Head Public Policy & Corporate Affairs, Yahoo! (invited)</p>
4.00pm	End of ALB Asian Cross-Border M&A Forum.

*This is a working agenda and is subject to change.

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