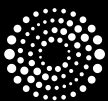


ASIAN LEGAL BUSINESS

INDONESIA LAW AWARDS

RESEARCH
METHODOLOGY
SUMMARY 2018



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PART 1 - IMPORTANT DATES

OPENING OF SUBMISSIONS

6 July 2018

DEADLINE FOR SUBMISSIONS

8 August 2018

LAW FIRMS - Submit forms to willy.leonardi@tr.com

IN-HOUSE TEAMS - Submit forms to mary.aquino@tr.com

ANNOUNCEMENT OF FINALISTS

August 2018

AWARDS CEREMONY - JAKARTA

4 October 2018

AWARDS INQUIRIES

Contact Caryl Aquino at mary.aquino@tr.com or call (632) 9825 938 for further details.

SPONSORSHIP INQUIRIES

Contact Amantha Chia at amantha.chia@tr.com or call (65) 6870 3917 for further details.

Complexity - the degree to which a work and any issues involved require the crucial exercise of legal expertise, business acumen or innovative solutions

Domestic law firm - that which is headquartered in Indonesia

Firm size - total number of lawyers based in Indonesia

Indonesian element - refers to any of the following component of work: (a) one of the counsel representing a party is based in Indonesia; (b) one of the parties in interest is based in Indonesia; or (c) the subject matter of the transaction is closely connected to Indonesia

Impact or significance - the degree to which clients and other stakeholders, the bench and bar, an industry or the country may be affected

Innovativeness - the degree to which a work involves the application of a new concept or creative solution, process, service, program or the like to existing systems and processes, thus improving organisational capabilities and adding more value to output or making the deal work more efficient

International law firm - that which is headquartered outside Indonesia

Work - a transaction, case or matter, service, program, initiative or the like

PART 4 - AWARD CATEGORIES

PART 2 - GENERAL GUIDELINES

- All submissions, whether by self-recommendation or nomination, must be written in the ALB submission form. Otherwise, the same will not be accepted.
- The coverage period for the entries is 1 July 2017 - 30 June 2018.
- The contact persons provided in the submission form will be contacted by ALB, as may be necessary.
- No more than five hyperlinks may be incorporated in a submission form to support any information expressly stated therein.
- Every category requires the submission of three entries, except as specifically provided below.
- For frequently asked questions about the awards, visit the [FAQ Page](#).

PART 3 - DEFINITION OF TERMS

Breadth - the degree to which a work involved numerous jurisdictions, legal practice areas, parties and industries

DEAL CATEGORIES

- 1 **Debt Market Deal of the Year**
- 2 **Equity Market Deal of the Year**
- 3 **M&A Deal of the Year**
- 4 **Project Finance Deal of the Year**
- 5 **Indonesia Deal of the Year**

Specific Guidelines

- a. Announcement/completion of deals - Only deals that have been announced or completed between 1 July 2017 and 30 June 2018 are eligible for submission. Deals that have been announced but are pending completion during this period may be submitted but will no longer be eligible for submission next year or when the same shall have been completed.
- b. Deal size - The following deal size requirements should be complied with:
 1. **Debt Market/M&A Deal of the Year:**
Deal ≥ USD400 million; and
 2. **Equity Market/Project Finance Deal of the Year:**
Deal ≥ USD200 million.
- c. Number of deals - An organisation may submit a total of three deals for each category.

- d. Indonesian element - Every entry must have an Indonesian element as defined in Part 3.

Criteria

The judges will consider the following factors: breadth, complexity, innovativeness and impact or significance of deals.

INDIVIDUAL CATEGORIES

- 6 Dealmaker of the Year**
- 7 Dispute Resolution Lawyer of the Year**
- 8 In-House Lawyer of the Year**
- 9 Managing Partner of the Year**
- 10 Woman Lawyer of the Year**
- 11 Young Lawyer of the Year**

Specific Guidelines

- a. Number of nominees - An organisation may put forward only one nominee for every category.
- b. Nomination - A third-party submission for any category may only be considered when the nominee's team has not nominated anyone of its members for the same category.
- c. Residence - A candidate must be a resident of Indonesia.
- d. Dealmaker of the Year - The deals submitted must show the candidate's expertise in deal making across various deal types.
- e. Dispute Resolution Lawyer of the Year - The key works must show the candidate's expertise in at least two modes of dispute resolution.
- f. Woman Lawyer of the Year - This is open to all woman lawyers, whether from a public or private entity.
- g. Young Lawyer of the Year - Only lawyers, whether from a law firm or in-house team, who are no more than 40 years of age as of 30 June 2018 are eligible for submission.

Criteria

The judges will consider the following factors: the entrants' or nominees' leadership, professional accomplishments (in terms of the breadth, complexity, innovativeness and significance) and social contribution.

IN-HOUSE CATEGORIES

- 12 Banking and Financial Services In-House Team of the Year**
- 13 Construction In-House Team of the Year**
- 14 Energy and Resources In-House Team of the Year**
- 15 Healthcare and Pharmaceutical In-House Team of the Year**
- 16 Innovative In-House Team of the Year**
- 17 Insurance In-House Team of the Year**
- 18 Real Estate In-House Team of the Year**
- 19 Technology, Media and Telecommunications In-House Team of the Year**
- 20 Indonesia In-House Team of the Year**

Specific Guidelines

- a. Physical office - All in-house teams with physical office in Indonesia are qualified to join the contest.

- b. Composition of in-house team - To join the submissions for any in-house category, the team should consist of at least two in-house lawyers.
- c. Banking and Financial Services In-House Team of the Year - In-house teams from the banking and financial services industry, except those from insurance companies, are qualified to join this category.
- d. Innovative In-House Team of the Year - This is open to in-house teams that have applied a new concept or creative solution, process, service, program or the like to existing systems and processes, thus improving organisational capabilities and adding more value to output. An in-house team may submit a maximum of three innovative works for this category.
- e. Indonesia In-House Team of the Year - This is open to all in-house teams, regardless of industry. The works submitted must exhibit an exemplary spectrum of an in-house team's capabilities and achievements.

Criteria

The judges will consider the following factors: the entrants' or nominees' professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), innovation, development and social contribution.

FIRM CATEGORIES

- 21 Arbitration Law Firm of the Year**
- 22 Aviation Law Firm of the Year**
- 23 Banking and Financial Services Law Firm of the Year**
- 24 Dispute Resolution Boutique Law Firm of the Year**
- 25 Indonesia Deal Firm of the Year**
- 26 Intellectual Property Law Firm of the Year**
- 27 International Deal Firm of the Year**
- 28 Labour and Employment Law Firm of the Year**
- 29 Litigation Law Firm of the Year**
- 30 Maritime Law Firm of the Year**
- 31 Matrimonial and Family Law Firm of the Year**
- 32 Medical and Healthcare Law Firm of the Year**
- 33 Projects, Energy and Infrastructure Law Firm of the Year**
- 34 Real Estate & Construction Law Firm of the Year**
- 35 Restructuring and Insolvency Law Firm of the Year**
- 36 Rising Law Firm of the Year**
- 37 Technology, Media and Telecommunications Law Firm of the Year**
- 38 Transactional Boutique Law Firm of the Year**
- 39 Indonesia Law Firm of the Year**

Specific Guidelines

- a. Physical office - The nominees for firm categories, except International Deal Firm of the Year, must have a physical office in Indonesia.
- b. Deal size - No minimum financial value is required of deals submitted in any firm category.
- c. Boutique Law Firm of the Year (Transactional or Dispute Resolution) - This category is open to law firms that specialize in limited areas of legal practice with no more than 15 partners.

- d. Indonesia Deal Firm of the Year - Only domestic law firms are eligible to submit for this category.
- e. Rising Law Firm of the Year - Only law firms established in Indonesia not earlier than 2011 that have no more than 10 partners are eligible for submission.
- f. Indonesia Law Firm of the Year - This is open to all law firms holding an office in Indonesia. The category requires the submission of key works showing the firm's expertise in various areas of legal practice, the firm's initiatives for the engagement and development of its people, its CSR strategy and its most significant contribution to the legal community.

Criteria

The judges will consider the following factors: entrants' or nominees' professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), innovation, development and social contribution.

PART 5 - JUDGING PANEL

The panel of judges will be composed of at least 30 reputable members from the legal academe, in-house teams, law firms, legal associations and non-profit organisations in the region. Each judge will evaluate only the categories assigned to him and with which he does not have any conflict of interest.

The judges will rank the nominees according to the above-mentioned parameters and only the top finalists will be included in the shortlist.

In the final round of evaluation, the finalist with the highest score in every category wins the award.

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